

Reference No.																		
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SELF-ASSESSMENT GUIDE

Full Qualification	AGROENTREPRENEURSHIP NC III		
Units of Competency Covered	<ul style="list-style-type: none"> Engage agroenterprise (AE) industry stakeholders Mobilize farmers participation in capacity building activities Ensure product supply Conduct collective marketing Implement financial management 		
Instruction:			
<ul style="list-style-type: none"> Read each question and check the appropriate column to indicate your answer. 			
Can I?	YES	NO	
ENGAGE AGROENTERPRISE (AE) INDUSTRY STAKEHOLDERS			
<ul style="list-style-type: none"> Identify and recommend relevant partners who will provide support 			
<ul style="list-style-type: none"> Identify and mobilize farmers for clustering (“group of 10-15 farmer-members”) 			
<ul style="list-style-type: none"> Identify the requirements or criteria for farmers to join clusters/group for collective marketing 			
<ul style="list-style-type: none"> Solve conflicts following agroenterprise policies and procedures 			
<ul style="list-style-type: none"> Identify farmer-member’s issues and conveys the issues to concerned partners 			
<ul style="list-style-type: none"> Facilitate registration of farmer’s organization following standard requirements 			
MOBILIZE FARMERS PARTICIPATION IN CAPACITY BUILDING ACTIVITIES			
<ul style="list-style-type: none"> Identify and recommend to agroenterprise facilitator the prioritized capacity building interventions for farmer-members 			
<ul style="list-style-type: none"> Draft letter to institutions aimed to seek support for farmers capacity building intervention 			
<ul style="list-style-type: none"> Monitor participation of identified farmers to capability building activities 			
<ul style="list-style-type: none"> Conduct coaching and mentoring activities based on identified needs of farmer members 			
ENSURE PRODUCT SUPPLY			
<ul style="list-style-type: none"> Identify the product prioritized based on established criteria to farmer members 			

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Agroentrepreneurship NC III

• Prepare production module		
• Prepare supply plan based on approved production module, farmer's commitment and product demand		
• Identify activities based production module		
• Monitor the production volume based supply plan		
• Conduct work safety & health activities		
CONDUCT COLLECTIVE MARKETING		
• Explain to farmer members the conduct of market chain study and test marketing assessment		
• Consolidate selling and deliveries of produce based on Agroenterprise (AE) plan		
• Lead the preparation of business or agroenterprise plan		
• Identify potential second liners		
• Explain the conduct of development or improvement of products based on market requirement		
• Engage farmers in the review and improving AE business operation		
IMPLEMENT FINANCIAL MANAGEMENT		
• Compute financial requirements, break-even price and volume		
• Monitor farmer members' compliance to loan payment agreement		
• Orient farmer members on saving practices		
• Orient farmer members on schemes, mobilization, utilization and policies		
• Identify the importance of record keeping in production and marketing		
• Monitor and assess financial performance		
I agree to undertake assessment with the knowledge that information gathered will only be used for professional development purposes and can only be accessed by concerned assessment personnel and my manager/supervisor.		
Candidate's Name & Signature		Date